

PORTLAND 15 OF 15 FUND

(as at June 30, 2018)



PORTLAND
INVESTMENT COUNSEL*

OWNERS. OPERATORS. AND INVESTORS.

	Series Start Date	MER (after absorptions as at March 31, 2018) ⁴	Net Asset Value Per Unit (as at June 30, 2018)	PERFORMANCE (as at June 30, 2018)				
				3 Months	6 Months	Calendar Year-to-Date	1 Year	Since Inception ⁴
Portland 15 of 15 Fund - Series A	April 28, 2017	2.83%	\$9.6546	(1.1%)	(2.8%)	(2.8%)	(2.1%)	(3.0%)
Portland 15 of 15 Fund - Series F	April 28, 2017	1.70%	\$9.7816	(0.8%)	(2.3%)	(2.3%)	(1.0%)	(1.9%)
S&P 500 Total Return Index ⁵	-	-	-	5.4%	7.7%	7.7%	15.7%	10.5%

FUND FACTS

Inception Date	April 28, 2017
CIFSC* Asset Class	Global Equity
Risk Tolerance	Medium

KEY REASONS TO INVEST

- Close adherence to a set of 15 investment criteria, including 5 laws of wealth creation and 10 attributes of successful businesses.
- Founder-led companies and companies with a high degree of ownership engagement tend to outperform over the long run.
- Experienced management team has studied wealth creation and practiced focused investing since 1986.

HOW THE FUND IS MANAGED

- The investable universe, primarily North American listed equity securities, are screened for adherence to the 15 investment criteria.
- Investment decisions incorporate fundamental analysis and valuation considerations.
- Investments are managed with a long term focus.

PORTFOLIO COMPOSITION

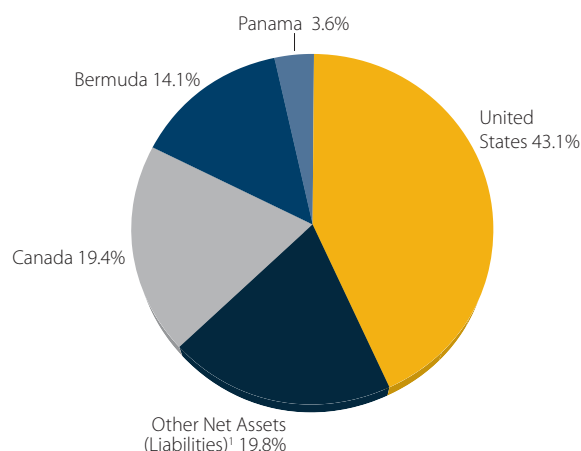
- Concentrated portfolio that invests primarily in North American equity securities.
- Quality companies which are growing, profitable, stable and shareholder friendly.
- Businesses which are owner operated, that have concentrated ownership, that employ autocratic and/or entrepreneurial management, that have low management turnover, that have long term business goals and whose value is driven by fundamentals.
- Seeking reasonable diversification in the context of a focused strategy (generally 10 to 20 investments), which should limit variability of returns.

PORTFOLIO MANAGERS

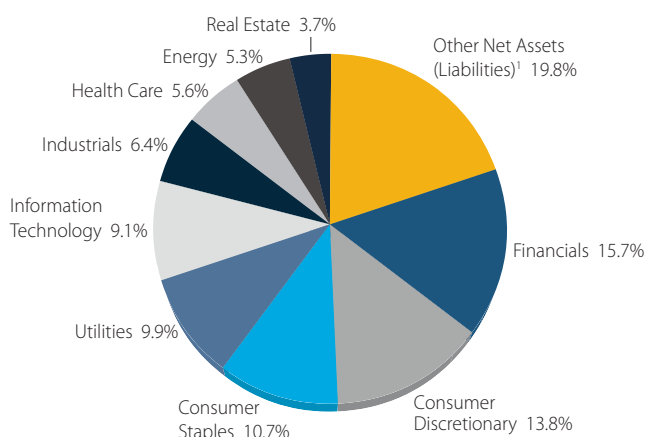
Michael Lee-Chin, B.Eng., LL.D (Honorary)
Executive Chairman, Chief Executive Officer
and Portfolio Manager

Dragos Berbecel, CFA, MBA
Portfolio Manager

Geographic Mix



Sector Mix



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Top Holdings²

Cash	20.2%
Berkshire Hathaway Inc.	7.2%
Fortive Corporation	6.4%
Liberty Latin America Ltd.	6.2%
Walgreens Boots Alliance, Inc.	6.2%
Fortis Inc.	5.7%
Danaher Corporation	5.6%
Whitecap Resources, Inc.	5.3%
The Kraft Heinz Company	4.5%
Brookfield Asset Management Inc.	4.4%
Brookfield Infrastructure Partners L.P.	4.2%
BlackRock, Inc.	4.1%
Alphabet Inc.	4.1%
Oracle Corporation	4.0%
Linamar Corporation	4.0%
Brookfield Property Partners L.P.	3.7%
Carnival Corporation	3.6%
Facebook, Inc.	1.0%

THE 15 CRITERIA FOR WEALTH CREATION

First, there are the **Five Laws of Wealth Creation**:

1. Own a few high quality businesses;
2. Thoroughly understand these businesses;
3. Ensure these businesses are domiciled in strong, long-term growth industries;
4. Use other people's money prudently;
5. Hold these businesses for the long run;

But at Portland we use **Ten more** principles to filter out the **best public/traditional and private/alternative investment opportunities**.

6. Owner of the business is also the Operator of the business;
7. Ownership is heavily concentrated;
8. Key stakeholders are personified in the company and vice versa;
9. Autocratic management style;
10. Entrepreneurial management style;
11. Low turnover in management positions;
12. Symmetrical risk and reward for management;
13. Business set goals for the long term;
14. Board focus on growth; and
15. Value of the business is based on fundamentals: sales, market share and margins.

FUND COMMENTARY (As at June 30, 2018)

For the period of March 31, 2018, to June 30, 2018, the Fund's benchmark, the S&P 500 Total Return Index had a return of 5.4%. For the same period, the Fund's Series F units had a return of (0.8%). Unlike the Index, the Fund's return is after the deduction of its fees and expenses. The Fund's key relative performance detractors during the period were Linamar Corporation, Walgreens Boots Alliance, Inc. and Carnival Corporation while the Fund's relative performance contributors were Whitecap Resources, Inc., Alphabet Inc. and Brookfield Asset Management Inc.

The Fund's net asset value at June 30, 2018, was \$1.3 million.

The Fund aims to provide positive long-term total returns by investing in a focused portfolio of global quality equities, with an emphasis on U.S. and Canadian listed companies. In selecting its investments, the Fund employs a comprehensive set of 15 criteria which are used to drive the manager's investment behavior (the five laws of wealth creation) and the manager's security selection process (the ten traits of successful private and private-like businesses). To detail, the Manager believes that wealth is being created by owning a few businesses, which are well understood, reside in long-term growth industries, use other people's money prudently and which are held for the long-term. Quality businesses are led by an owner/operator, have concentrated and easily identifiable ownership, exhibit autocratic and entrepreneurial management and board which are focused on growth, allow low turnover in its managerial ranks, have risks and rewards which are symmetrically distributed and focus on long-term goals and business fundamentals.

From a macro-economic perspective, even though the exceptionally accommodative conditions are subsiding, bound by an accelerating economy and record tight labour markets, we are still in uncharted territory. The U.S. unemployment rate has dropped to levels not seen since the 1960s and wage growth has finally picked up, more recently to a 2.7% pace. Coupled with a 50% price increase in crude oil and its related derivatives, but also an increase in prices of some of the core goods and services, and, possibly, the imposition of tariffs, the ingredients for a more buoyant inflation environment are in place. As the U.S. Fed's feels compelled to continue on its tightening path and as the policy rates are approaching their current or longer-run equilibrium levels (which could be as low as 2.5%, i.e. three more 0.25% raises), the chance for a miscalculation increases. The fallout from a monetary policy misstep is unlikely to be significant in such a robust economic environment, however, when coupled with other potential policy errors, perhaps around trade tariffs; it could trigger more serious economic consequences. Improving economic prospects and a pick-up in the inflation pace has boosted our outlook for US equity returns in nominal terms, though the risk factors mentioned earlier, in particular trade related developments and the pace of monetary tightening, could materially affect the ultimate outcome.

Canada affords a somewhat different perspective. At 172% of disposable income, Canadian household credit continues

PORTLAND 15 OF 15 FUND

(as at June 30, 2018)



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to be stubbornly high, with the recently announced normative measures just about managing to put a dent into Canadian's propensity for accessing credit. The household credit growth slowed down at the end of 2017 and into 2018. On this background, recent retail sales growth has slowed down in Canada, and it is unlikely to recover, unless the diminished "wealth effect" from housing cooling down is replaced by either recovery in the resources space and/or acceleration of activity in manufacturing and services outside of the white-hot residential investment (housing) sector. Canada has seen significant losses in relative competitiveness as the U.S. administration implemented drastic pro-business measures, not the least of which being massive tax cuts and deregulation. Hopes for a quick NAFTA resolution, in advance of the Mexican elections and US mid-terms, have dissipated. Canada is significantly more dependent on a positive NAFTA outcome due to foreign trade's larger contribution in the creation of GDP, but also because of its reduced relative competitiveness, slower economic growth and self-inflicted infrastructure shortcomings (chiefly lack of pipeline capacity). The country's abundant natural resources are presently severely restricted from reaching the fast growing Asian markets. In the U.S./Canada trade war, the warnings shots have been fired, with U.S. imposing tariffs on Canadian steel and aluminum imports and Canada retaliating with equal sized tariffs on a number of U.S. goods. It is expected that much of the steel and aluminum tariff hike would be absorbed through the value chain; however, a modest negative effect is likely to be felt in Canada. The still major (for Ontario and Canada) auto sector is next in line and is likely to be, albeit modestly, affected by the steel and aluminum tariffs. Failure to preserve NAFTA could mean falling back on the pre-NAFTA bilateral trade agreements, which are not particularly punitive to neither party and likely preferred by most businesses to the current state of uncertainty. The pick-up in inflation has marginally increased our outlook for nominal returns in Canadian equities, assuming the key risk factors, including outcome of trade negotiations, buildout of key infrastructure projects, the state of the housing market and the pace of monetary tightening, remain balanced.

We believe that investing in the equity markets is likely to become a significantly more discerning affair, an environment far more benefiting active management and value-focused investors. With valuations getting ahead of the fundamentals in certain areas of the market, the Manager believes that founder-led companies and companies with a high degree of ownership engagement have the ability to stand out by adapting quicker to market forces and improving their profitability through both operational changes and balance sheet optimization. Such companies are also likely to avoid the mistake of endangering long-term goals for short-term success.

As expected, given the Fund's value focused mandate, the performance is mainly driven by company specific developments, the most important of which are detailed below.

Linamar's performance has been heavily affected by the uncertainty surrounding NAFTA negotiations and the imposition of the U.S. tariffs. We believe fears have exaggerated the impact

on Linamar's stock price and expect it to rebound once clarity is achieved. The company's first quarter sales were up 14% to \$1.9 billion, driven partly by the acquisition of The MacDon Group of Companies. Automotive related sales were up 9.3% in the quarter, while operating earnings were up roughly 10%, to \$215 million. We believe the investment thesis remains intact, predicated on strong growth trends in Linamar's addressable markets, which are driven by outsourcing, good revenue visibility, which includes recent electric vehicle related wins, best in class management and 'skin in the game'.

During the last days of the quarter Amazon's acquisition of PillPack, Inc. triggered a further selling reaction on pharmacy chains, wholesalers and pharmacy benefit managers, including a drastic selloff in Walgreens Boots Alliance's shares, which have recovered somewhat subsequent to the end of the quarter. The company's reported third quarter profit and sales beat analysts' estimate, driven by a 19.3% increase in U.S. pharmacies sales helped by Rite Aid stores, a continuation of the earlier trend. Earnings per share (EPS) of \$1.53 were ahead of the expected \$1.48. Total sales were up 14% to \$34.33 billion. Walgreens authorized a \$10 billion share buy-back and increased its dividend by 10%. We believe the Amazon fears are overblown and see significant value in the company's shares in excess of the current market price.

Carnival shares retreated in late June as the company released a profit warning for the year, on the basis of higher fuel costs and a strong U.S. dollar. Carnival guided for adjusted EPS of \$4.15 to \$4.25 for 2018, down from \$4.20 to \$4.40 previously. The company's second quarter results included EPS which exceeded expectations, at \$0.68 versus \$0.60. Net revenue was up 10.4%, to \$4.36 billion, ahead of the consensus expectations for \$4.32 billion. We continue to be encouraged by the company's longer-term prospects, as the global market leader in a secular growth industry. In addition, the company is providing a natural hedge to the Fund's energy exposure.

During the quarter, Whitecap Resources, the Fund's energy holding, seemed to benefit from the next wave of investor inflows into the sector, as the recovery is beginning to take hold, following earlier investor interest in the Canadian integrated oil and gas companies and large cap energy producers. The company's first quarter production and cash flow met expectations. The first quarter of 2018 was the most active quarter since inception of the company, with \$184 million spent on development activities. Whitecap guided for \$180 million of free cash flow for 2018 in a \$65/bbl West Texas Intermediate (WTI) environment. The company has announced the initiation of an up to \$200 million share buy-back program (up to 5% of the outstanding shares) during the quarter, evidence, we believe, of the company's strong confidence in its prospects. It has also undertaken three dividend increases for a cumulative 16% increase over the past 12 months.

Alphabet, the parent company of Google and YouTube, exceeded revenue expectations for its first quarter supported by strong ad revenues and exceeded earnings estimates. Both

PORTLAND 15 OF 15 FUND

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capital and operating expenditures increased in the period due to mostly competitive pressures (and to some extent regulatory). The company invested \$550 million in JD.com, Inc. (a major Chinese e-commerce platform), lining up with Tencent Holdings Limited, Alibaba Group Holdings Limited and Wal-Mart Stores, Inc., in an effort to keep up with Amazon's push in the area. For the first time, Alphabet beat Amazon by shipping more (3.2 million units) of its Home and Mini devices globally in the first quarter, compared to 2.5 million Amazon Echo devices.

We recognize the increased relative importance of the technology sector in the light of what have turned out to be established trends in ecommerce, social networking and advertising, cloud computing, the internet of things and media streaming; trends which are intertwined with and make a material impact on most aspects of the global economy. The 15 of 15 mandate's relative underperformance to its benchmark (the S&P 500 index) since inception has been chiefly driven by the mandate's underweight position in technology, in particular high growth technology. Considering the universe of high growth technology names which have a good fit with the mandate's 15 investment criteria, Facebook, Inc. emerged as the one name for which we believe the risks are relatively balanced. As the largest social network globally and the owner of other similarly impressive social media properties (Instagram, Messenger, WhatsApp), Facebook has been ideally positioned to take advantage of the two most important trends in internet today: the transition of advertising dollars towards mobile and the increase of video as the favored medium for online content consumption. During the quarter we initiated an investment in Facebook, Inc.

As at June 30, 2018, the top 5 sector exposure was constituted by financials 15.7%, consumer discretionary 13.8%, consumer staples 10.7%, utilities 9.9% and information technology 9.1%.

Going forward, we believe the Fund is well positioned to meet its investment objectives, which are to provide positive long-term total returns, with a focused investment, primarily in a limited number of long security positions.

POTENTIAL RISKS

The Manager believes the following risks may impact the performance of the Fund: active management risk, concentration risk, currency risk, equity risk and ETF risk. Please read the "Risk Factors" section in the Simplified Prospectus for a more detailed description of all the relevant risks.

Fund Name	SERIES A			SERIES F ³
	Code - Initial Sales Charge	Code - DSC	Code - LL	
Portland 15 of 15 Fund	PTL215	PTL315	PTL415	PTL115

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* Canadian Investment Funds Standards Committee

1. Other Net Assets (Liabilities) refers to all other assets and liabilities in the Fund excluding portfolio investments.

2. Where the Fund holds less than 25 holdings, all investments have been disclosed. There may be other assets and liabilities which are not included, and therefore the summary does not add up to 100%.

3. Generally available through dealers who have entered into a Portland Series F Dealer Agreement.

4. Annualized.

5. Effective April 30, 2018, the Fund's benchmark was changed from MSCI Total Return World Index to S&P 500 Total Return Index. This change in benchmark is to align better our approach to rating the Fund's risk and return with its underlying investments.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions [dividends] and does not take into account sales, redemptions, distributions or optional charges or income taxes payable by any securityholder in respect of a participating fund that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Risk tolerance measures the degree of uncertainty that an investor can handle regarding fluctuations in the value of their portfolio. The amount of risk associated with any particular investment depends largely on your own personal circumstances including your time horizon, liquidity needs, portfolio size, income, investment knowledge and attitude toward price fluctuations. Investors should consult their Financial Advisor before making a decision as to whether this Fund is a suitable investment for them.

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